

INTERACTIVE SCORECARD

Dental Payment Processor Evaluation Scorecard

Score up to three providers side by side across the factors that actually matter for a dental practice, then compare totals.

PROVIDERS YOU ARE COMPARING

PROVIDER A

PROVIDER B

PROVIDER C

SCORE EACH FACTOR 0-5 (0 = not offered, 5 = excellent)

HIPAA-compliant handling of patient payment data

PCI DSS compliant, with tokenization / encryption

Confirmed integration with your practice management software (Dentrix, Eaglesoft, Open Dental, etc.)

Transparent, itemized pricing (interchange-plus available)

Countertop + wireless/NFC terminal options for chairside payment

Multi-currency / international card support for dental-tourism patients

Patient financing or installment options available

24/7 support (phone, chat, and knowledge base)

No long lock-in contract / reasonable early termination terms

Experience underwriting dental and healthcare-adjacent merchants

TOTAL SCORE (out of 50)

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Notes, Fee Comparison & Decision

Capture the numbers each provider quoted, note dealbreakers, and record your decision.

QUOTED FEE COMPARISON

	PROVIDER A	PROVIDER B	PROVIDER C
Effective / transaction rate quoted (%)			
Monthly gateway fee (\$)			
Setup fee (\$)			
Chargeback fee (\$)			
Contract length / early termination fee			

DEALBREAKER CHECK

- ☐ Any provider lacks HIPAA / PCI compliance confirmation — remove from shortlist
- ☐ Any provider cannot confirm your practice management software integration
- ☐ Any provider has an early termination fee well above \$200-\$500
- ☐ Any provider's pricing is not itemized when asked directly

Decision — provider selected and why:

Want a fourth column scored for you, free?

Send QuadraPay your current statement or quotes — we will benchmark them against our acquiring partner network at no cost.

GET FREE SAVINGS ANALYSIS